

# Around self storage

## BETCO Introduces Boat and RV Units



BETCO, Inc., a single-source self storage building manufacturer based in Statesville, North Carolina, manufactures storage buildings and canopies specially designed to protect boats and recreational vehicles.

“To stay competitive, self storage facilities are now offering enclosed or covered units that protect boats and RVs against damage and costly repairs caused by harsh outdoor conditions,” said John Barnard, inside sales manager for BETCO. “Some facility owners are also selling boat and RV storage condominiums, rather than simply leasing them. BETCO’s enclosed storage buildings are ideal for protecting these expensive investments.”

BETCO’s structural components are designed for buildings up to 16 feet high, with commercial roll-up doors up to 14 feet high. BETCO’s boat and RV storage buildings have R-panel side walls and space for up to 50-foot deep bays separated by horizontal intermediate partitions, with a choice of 12-, 15- and 20-foot wide bay spacing. BETCO’s building design also accommodates live loads up to 60 PSF and winds up to 140 mph.

BETCO overhead canopies also offer boats and RVs economical protection from the sun and the elements and can be built to accommodate either angled or straight parking.

## Metro Storage Opens Converted Stores



Metro Storage LLC announced the opening of two new state-of-the-art storage facilities in Brown Deer, Wisconsin, and Blaine, Minnesota. Both these stores are

conversions of existing properties into state-of-the-art self storage facilities.

One of the new stores, formerly a liquor distribution center, is located at 4059 West Bradley Road in the Milwaukee suburb of Brown Deer. The converted building consists of 58,000 RSF of climate-controlled storage, featuring a drive-thru for vehicles and interior loading and unloading. In addition, three new buildings were constructed on the site, adding 21,000 RSF of traditional drive-up, non-climate-controlled storage. In total, the new store will contain 647 storage units and will have electronic gated keypad entry and security cameras throughout the property.

The second store, a former auto dealership located at 9992 Baltimore Street NE in the Minneapolis suburb of Blaine, Minnesota, is a 627-unit, multistory building with 75,000 RSF of predominantly climate-controlled self storage. Features of this store include a drive-thru which will connect the renovated building to a newly constructed building, a covered loading and unloading area, and industry-leading security.

“In addition to the acquisition of established storage stores and ground-up development of new facilities, the conversion of buildings into self storage facilities is a key part of Metro’s growth strategy,” said Metro Storage LLC Chairman Matt Nagel.

## IREC Completes Pennsylvania Expansion



Investment Real Estate Construction, LLC (IREC), announced the completion of two temperature-controlled buildings at CaGe Self Storage in Dillsburg, Pennsylvania. Dillsburg is located in York County near the state capital of Harrisburg. CaGe Self Storage sits a short distance off of US Highway 15 in Carroll Township.

IREC has designed and constructed two new temperature controlled buildings totaling 8,000 SF each. The existing facility, which opened in 1986, consisted of 56,650 SF with an on-site management office. The new buildings have standing seam roofs, roll-up and swing doors, and match existing structures. All new units are interior access. There was an added challenge to make all units ADA compliant on the single-story buildings. Two additional slabs were also prepared for future expansion as demand remains high.

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## Compass Acquires New Jersey Facility



Compass Self Storage, a member of the Amsdell family of companies, announced the acquisition of its newest self storage center, located at 55 Beekman Road in Manville, New Jersey. This storage center offers over 45,000 net rentable square feet and is operated by Compass Self Storage LLC. This is the seventh store that Compass has opened under the Compass flag in 2015 and the fourth location in New Jersey.

This new Compass Self Storage location offers drive-up access, indoor climate-controlled units, individual door alarms, digital surveillance, electronic access, online payments, outdoor parking, truck rental and a full line of moving and packing supplies. There is also a second, satellite self storage location affiliated with this property

on S. Main Street. The rental office on Beekman Road services both self storage properties.

“We are thrilled to grow our store presence to serve the Manville community, and believe our top-notch service and product will bring value,” said President Todd Amsdell.

## Guardian Self Storage to Open 14th Location

Guardian Self Storage announced that Southern Dutchess Bowl, which closed its doors this past spring, will be repurposed as a new indoor self storage facility in New York.

Located on Route 52 in Beacon, New York, the 31,000 sq. foot facility will hold new, temperature-controlled self storage units and will become the 14th Guardian Self Storage location in the Mid-Hudson Valley. Guardian Self Storage has been a local, family-owned and operated business in the Hudson Valley for more than 30 years.

Guardian Self Storage General Manager Judy Motter said, “I am so happy to be opening a property in Beacon. This industry has grown so much and I am excited to bring such a great product there. I have roots in Beacon and I am looking forward to reconnecting with the community.”

## Storage Express Opens Indiana Facility

Storage Express announced the opening of a new location in Lebanon, Indiana. The newly constructed facility offers 30,000 square feet, divided among a number of conveniently sized rental spaces. The new facility is located immediately west of I-65, approximately 15 miles northwest of Indianapolis.

The facility features Storage Express’ signature on-site 24/7 rental center, recorded HD video cameras with live office stream, personalized gate code entry with around-the-clock access and extended customer service hours: 24-hours a day, 365 days a year.

Storage Express owns and operates self storage properties across Indiana, Illinois, Kentucky, Tennessee and Ohio. This marks the company’s 89th location. Rentals are centralized out of the company’s headquarters, which is open 24/7. Local field service reps keep the properties in tip-top shape.

## BOS Container Introduces Accessory

BOS has enhanced its product portfolio by introducing a new accessory, a skid that allows 10-foot and 13-foot containers to be pulled on and off a tilt-bed trailer. A Quick Build container with a four-way forklift pocket system is required. A video that shows the skid and guide through the assembly process can be seen at [youtu.be/msCF-gHyrZw](http://youtu.be/msCF-gHyrZw). Contact Tom Craycroft in Finland (+358-400-822 556) or Kari Honkaniemi in New York (914-548-0186) with any questions. ❖

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